

Greetings Fernando:

I am sending you this letter to express my thanks for your stellar performance at the 75<sup>th</sup> Anniversary Celebration of the Institute of Real Estate Management. Our group was putting together the most important engagement in our history, so we wanted everything to be special and memorable. A key element to our celebration was finding the right entertainment to set the tone for the evening. After considering several options, speaking to people who had heard you play, and listening to your CD, we decided to hire you to play for our event.

We could not have been more pleased with your performance. Your music is filled with passion, and conviction. Your mix of jazz, classical and Latin influences had us all wanting to hear more. So much so in fact that we want you to play again for our Annual Inauguration Banquet in November.

When promoting our event we included a 1 minute clip of The Brevity of Life, from your Beyond the Ceiling CD. I believe one reason we had the best turnout for any event ever was the inclusion of that clip in emails to our members.

Best of luck, and thank you for helping to create a magical event.

Sincerely,

*Kevin Grail, CPM, CPO*

President

Central Florida Chapter 60

Institute of Real Estate Management

[www.irem60.org](http://www.irem60.org) Celebrate IREM's 75 years of education, ethics, and excellence.  
Share this special occasion with us as we reflect on our legacy . . . and launch our future!

President

Strong Management, Inc.